Philanthropy Connections Foundation

3/7 Pa Phrao Soi 1, Padad
Muang Chiang Mai
50100 Thailand
www.philanthropyconnections.org
info@philanthropyconnections.org

Front cover: child at Koung Jor refugee camp
Photographer: William Persson
Philanthropy Connections Foundation

2018 Annual Report
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Message from the Founder

Dear reader,

It is with great pleasure that we present our 2018 Annual Report. What a year it has been! Not the easiest year in our existence, but with remarkable successes and great expectations for the next year.

Managing the growth that started in 2017 came with some challenges and tough team discussions. Should we only focus on the number of people we reach, or will we remain faithful to our founding principles and continue to also respond to individual cases of human suffering where small-scale, targeted assistance can make a world of difference for the people involved?

These meaningful discussions strengthen our team, and it almost goes without saying that invariably the outcome is that we will never close our eyes to individual suffering. We will help those two siblings who lost the care of their parents and we will support the mother of four who fled her country to escape domestic violence. That is who we are, that is in our DNA, and that is what makes our presence here even more meaningful.

That same DNA makes us an organisation that provides access to educational opportunities and basic services for thousands of children in remote and underserved communities. We are and will remain an organisation that wants to help as many people as possible but always with an eye for the human factor.

Three projects that we started supporting in 2018 are educational programmes for children from migrant communities, Internally Displaced Persons and marginalised ethnic minorities living in remote and volatile areas of Burma. They are among the most vulnerable groups and through these three projects, approximately 3,000 children receive an education that they would not have without our support.

"People feel our passion and understand the value of our approach and why it is so effective."
We are grateful for the increased support that we received in 2018. This enabled us to spend a considerably higher amount on projects than in 2017. However, this is not reflected in the project expenditure budget for 2018. This is because eight of our long running and time-tested programmes were already fully funded from the 2017 budget.

This unique circumstance enabled us for the first time to create some extra stability for the funding of projects for the year 2019. Incoming funds and projects expenditures will keep fluctuating from year to year, sometimes upward - sometimes downward. If the upward trend continues we will explore measures to make stability in project funding more structural.

We know that we have a good story to tell and when we have the opportunity to tell that story, people not only feel our passion but they understand the value of our approach and why it is so effective. At the end of this dynamic year, we are well prepared and ready to walk into 2019 with a core team who have shared values, work ethos and passion.

With all our successes, the larger and smaller ones, we know that what we achieve, is only possible thanks to you. We can’t do anything without your support. You make it possible that, now, at any given time we can offer more than 6,000 children, young adults and adults a view of a more independent life, equal in dignity and rights. You make the difference. Please keep doing that!

In gratitude,

Sallo Polak, Founder and Executive Director

"We will remain an organisation that wants to help as many people as possible but we will never close our eyes to individual suffering"
Message from a Sponsor

"I’m a lucky man. I’ve lived many years, I’m in pretty good health and I have a wonderful family. I’ve also more money than I need, much of it bequeathed to me by my late wife Nancy.

Nancy was born into a poor Chinese family in Kuala Lumpur in 1938. As the only girl with three older brothers she received barely any formal education. But by courage and determination she progressed to become the sole owner of one of the best offset printing firms in Malaysia.

She taught me a great deal. I often wonder what she could have achieved had she had the benefit of a good education. Remembering this - remembering her, is why I invest in education and health for underprivileged kids in poor communities.

A good education gives them the opportunity to realize their full potential - to be the best they can be. Keeping them healthy will help them to stay the course. This is what the PCF team does and does well. They select and develop initiatives in education and health through first hand involvement with target communities to ensure they deliver exactly what is needed.

And they keep sponsors like me in the loop to make sure we know exactly how and when our money is being spent. That’s why I support and will continue to support PCF."
About PCF

At a Glance
Philanthropy Connections Foundation (PCF) is a Dutch and Thai-registered non-profit organisation with a project office in Chiang Mai, Thailand. Our mission is to help people in vulnerable situations create independent and dignified lives for themselves.

Since its inception in 2011, Philanthropy Connections has supported 88 different projects in Thailand, Cambodia, and Burma in the fields of education, health care, child care, emergency relief, housing and microfinance. Our success is made possible by a growing global network of supporters, volunteers and donors. Over the past seven years, we have had more than 80 volunteers from 22 different countries who have contributed their time and expertise, together with our staff in Chiang Mai, Thailand, in making an impact.

Our Approach
PCF is built on the premise that people and communities in vulnerable situations can create a more independent and dignified existence for themselves if they have access to the right support. We believe that local organisations are ideally placed to provide this support, as they understand the issues that face their communities, they know the local culture, and they speak the local language. However, local organisations often do not have access to the external resources and funding they require to optimally support their communities.

We take a bottom-up approach to project implementation because it enables us to support exactly what the communities need. We do not have our own fixed ideas on what those needs are; instead we go to a village and listen.

When selecting a project we conduct a thorough investigation and due diligence process to ensure the local organisation meets the following criteria:

1. Has a presence within the community
2. Has expertise in the field
3. Works effectively and cost-efficiently
4. Will be a reliable partner to us
5. Offers high-quality service
6. Adheres to our policies on non-discrimination.

Once the organisation proves to meet these criteria, we research options and solutions to meet their needs. In most cases, we raise funds to support the projects of the organisations, but we also place and supervise volunteers, provide trainings and connect parties who offer complementary services.

To ensure the most effective use of our support, we continue to monitor and evaluate each project and provide reports to the sponsors involved. We communicate the developments and project progress via our newsletter, social media and website to keep everyone informed.

Mission
Our mission is to find, help, and empower people in need.

Vision
Our vision, over the next five years, it to change the lives of 50,000 people.
January

The Ban Nai Soi Community Learning Centre provides high-quality education but also boarding facilities for their students who otherwise would not be able to attend school. Thanks to our sponsor, 333TRAVEL's 333TRAVELCARE, and co-sponsor Amazing Asia Tours (AsiaDirect), we were able to build a new boys’ dormitory that allows 18 more students to attend BNSCLC.

February

Many of our generous supporters have found their way to us through the personal relationships that are at the heart of our work. It is this trust that led Sallo’s former colleagues Ruud van Pol and Edwin Wijma to begin donating regularly. And then their company, HWM TV & Events chose PCF as the recipient of a large donation. It will be put to good use helping the communities we serve.

March

Our recurring donors are essential for our organisation and one of the most generous of these is HMDH Horeca Meubilair Den Haag and their webshop Barkruk.nl, a Dutch furniture supplier to the hospitality industry with a strong sense of social responsibility. By donating €1 to us for every online order we have been the recipient of vital regular and increasing donations.
April
The Netherlands-Thai Chamber of Commerce (NTCC) has been a strong champion and long running supporter. This year they chose us to be the recipient of the proceeds of the KLM-NTCC Charity Golf Tournament, raising a substantial total of THB 109,500!

May
We were so happy when PCF scholarship recipient Piyawat dropped in to the office. Many thanks to Learning Compass for the support.
"After I received PCF’s scholarship, my life changed and became much better. Last year I really enjoyed going to school as I had enough money to pay for my uniform, stationery and food."

June
The Intensive English Career Bridging Program is a 1 year program that targets talented young adults with leadership potential. Many students go on to work for NGOs and promote change in their own communities. Thanks to the LUCENDI foundation for their last three years sponsorship.
July

Team Schirris, the three Schirris brothers of Yoni, Philo, and Mischa, started on The Mongol Rally, an epic car race from the Czech Republic to Mongolia in a 30-year-old 999cc car. Half the money they raised from their hair raising 10,000km adventure went to support a much needed school lunch project of ours.

August

We are honoured to receive a grant from the LEGO Employees' Anniversary Grant. Each year a grant is given to those engaged in a special effort to improve the lives of children and young people.

It will finance nutritious school lunches for a full year for the 55 preschoolers of the Baan Pha Lai Community School that we support. Many thanks!

September

We reached 2,500 Likes on FaceBook!

In the photo you can see the preschoolers from the Baan Pha Lai Community School. They and all the other children and adults in the projects we support are thrilled. They know that it is thanks to you and thanks to all our generous friends that they receive the support they need. Thank you!
October
Ban Nai Soi Community Learning Centre (BNSCLC) wins one of only two 2018 UNESCO Awards given to ASEAN programmes! We have been supporting BNSCLC in many ways for the past 2 and a half years and are extremely happy that they received this well-deserved international recognition of their innovative and effective programme.

November
The Kachin State in Myanmar / Burma still is very much a conflict zone. In very remote areas thousands of refugees, in their own country, struggle every day to survive. It is here that we support 27 volunteer teachers teaching 2150 children. Without this support these children would receive no education. So a big thank you to Tony Mann for his sponsorship.

December
These three confident young women made a very strong impression on us when we were selecting students for one of our scholarship programmes. Their well thought through ideas and inspiring enthusiasm quickly convinced us that by supporting their studies we support their heart-felt wish to help their own impoverished communities.
2018 Projects*

Burma 6
Thailand 16
Cambodia 9

31 projects

Education 20**
Healthcare 5**
Childcare 2
Refugees 9**
Development 5
Infrastructure 3

* includes 2018 projects funded in 2017
** some projects fall into two project types
Project Spotlight

Background
We partnered with the Myitkyina Diocese Development Department (MDDD) to improve educational opportunities for vulnerable children in three communities: two villages and several Internally Displaced Persons (IDP) camps around the township of Laiza in Kachin State, Myanmar.

This project focuses on providing financial assistance and capacity building for 27 volunteer teachers, directly benefitting the education of around 2000 students. As these children are already at a great disadvantage, they will continue to fall behind without the proper support.

The funding also supports the facilitation of sports activities at school. So not only do students benefit in terms of their formal education but also in physical and mental health leading to increased social interactions and positive collaboration.

Results
The students’ ability to read, write, speak and listen, significantly improved during the project period. In addition, 63% of students dedicated their own personal time towards self-study outside of their school hours, which further contributed to their overall learning and the project’s success.

Access to sports improved the children’s physical health and their overall school attendance rates. The students were therefore more actively engaged in classes, and stimulated intellectually through participation in a range of educational and social activities.

Parents informed the teachers that they were more engaged in their child’s educational development and their school attendance.
The Baan Pha Lai Community School is one of the communities and projects that we support through one of our partners, IMPECT.

The preschool is vital to the community as the nearest neighbouring school is 30 km away and the families cannot afford long transportation costs for their children. Without preschool education the children from the Baan Pha Lai community would lag far behind their peers and have difficulty transitioning into primary education.

After the initial funding period expired many of the day to day costs have had little or irregular support e.g. four of the five teachers had not received a salary and children went without lunch. After IMPECT informed us of the problems, we found a sponsor able to provide the much-needed support the teachers, staff and students need for a stable and effective learning environment.

"What I really impressed when I visited Ban PhaLai Community Learning Center is children’s smiles. They seemed really happy with coming to school, meet their friends and study with very kind local teachers in lovely school surrounded by mountains."

"They seemed really happy with coming to school, meet their friends and study"

Anupap Danpo (Game)
Project Coordinator
# Finances

**Consolidated statement of financial activities for the year ended 31 December 2018**

<table>
<thead>
<tr>
<th></th>
<th>EUR</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td>354.867</td>
</tr>
<tr>
<td>Income from Sponsors</td>
<td>31.396</td>
</tr>
<tr>
<td>Income from Funding</td>
<td>323.471</td>
</tr>
<tr>
<td><strong>Total Expenditure</strong></td>
<td>274.081</td>
</tr>
<tr>
<td>Spent on Projects</td>
<td></td>
</tr>
<tr>
<td>Travel and accommodation expenses</td>
<td>1.793</td>
</tr>
<tr>
<td>Information and publicity</td>
<td>-</td>
</tr>
<tr>
<td>Project supported</td>
<td>197.937</td>
</tr>
<tr>
<td>Personnel costs</td>
<td>30.187</td>
</tr>
<tr>
<td>General expenses</td>
<td>-</td>
</tr>
<tr>
<td>expenditure as % of total income</td>
<td>83.9%</td>
</tr>
<tr>
<td><strong>Expenses of own fundraising</strong></td>
<td></td>
</tr>
<tr>
<td>Travel and accommodation expenses</td>
<td>-</td>
</tr>
<tr>
<td>Information and publicity</td>
<td>493</td>
</tr>
<tr>
<td>Personnel costs</td>
<td>11.325</td>
</tr>
<tr>
<td>General expenses</td>
<td>258</td>
</tr>
<tr>
<td>expenditure as % of total income</td>
<td>4.4%</td>
</tr>
<tr>
<td><strong>Management &amp; Administration costs</strong></td>
<td></td>
</tr>
<tr>
<td>Personnel costs</td>
<td>22.295</td>
</tr>
<tr>
<td>Various man. &amp; adm. Costs</td>
<td>9.793</td>
</tr>
<tr>
<td>expenditure as % of total income</td>
<td>11.7%</td>
</tr>
<tr>
<td><strong>Results</strong></td>
<td></td>
</tr>
<tr>
<td>Extra benefits</td>
<td>5.853</td>
</tr>
<tr>
<td>Result on exchange rate</td>
<td>629</td>
</tr>
<tr>
<td>Funds brought forward</td>
<td>141.390</td>
</tr>
<tr>
<td><strong>Funds carried forward</strong></td>
<td>228.658</td>
</tr>
</tbody>
</table>
## Project Spending (in EUR)

<table>
<thead>
<tr>
<th>Organization/Programme</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BCSWU</strong> (Bodhivijjalaya College Srinakharinwirot University) - Scholarship programme</td>
<td>5,527</td>
</tr>
<tr>
<td><strong>BHHLNCS</strong> (Baan Huay Hin Lad Nok Community School) - Operational costs</td>
<td>8,811</td>
</tr>
<tr>
<td><strong>BNSCLC</strong> (Ban Nai Soi Community Learning Center) - Food &amp; Medicine</td>
<td>12,773</td>
</tr>
<tr>
<td><strong>BNSCLC</strong> - Girls Dormitory Construction</td>
<td>8,168</td>
</tr>
<tr>
<td><strong>BWS</strong> (Ban Wanaluang School) - Scholarship programme</td>
<td>5,580</td>
</tr>
<tr>
<td><strong>FAL</strong> (Foundation for Applied Linguistics) - Salaries and support MTB-MLE project</td>
<td>24,552</td>
</tr>
<tr>
<td><strong>FCHG</strong> (Fortune Community Health Group) - Loi Sam Sip School</td>
<td>9,165</td>
</tr>
<tr>
<td><strong>FWB</strong> (Friends Without Borders) - Capacity Building for Karen teachers and schools</td>
<td>14,920</td>
</tr>
<tr>
<td><strong>IMPECT</strong> (Inter Mountain Peoples Education and Culture in Thailand Association) - Baan Pha Lai community school</td>
<td>24,983</td>
</tr>
<tr>
<td><strong>KAKO</strong> (Khmer Akphiwat Khmer Organization) - Miscellaneous project costs</td>
<td>197</td>
</tr>
<tr>
<td><strong>KAKO</strong> - Toilet construction remote villages</td>
<td>9,419</td>
</tr>
<tr>
<td><strong>Kids Ark</strong> - Capacity building Red Lahu women</td>
<td>4,637</td>
</tr>
<tr>
<td><strong>KJSRC</strong> (Koung Jor Shan Refugee Camp) - Additional needs boarding house</td>
<td>227</td>
</tr>
<tr>
<td><strong>KJSRC</strong> - Boarding house</td>
<td>7,162</td>
</tr>
<tr>
<td><strong>KJSRC</strong> - Emergency food aid</td>
<td>30,521</td>
</tr>
<tr>
<td><strong>KJSRC</strong> - Stipend English teachers</td>
<td>2,106</td>
</tr>
<tr>
<td><strong>KJSRC</strong> - TV Hall Construction</td>
<td>1,170</td>
</tr>
<tr>
<td><strong>MDDD</strong> (Myitkyina Diocese Development Dept) - Strengthening Capacity Teachers</td>
<td>14,392</td>
</tr>
<tr>
<td><strong>MDDD</strong> - Misc project costs</td>
<td>18</td>
</tr>
<tr>
<td><strong>MKK</strong> (Mehm Kan Kyi) - Intensive English and Career Bridging Program (IECBP)</td>
<td>10,830</td>
</tr>
<tr>
<td><strong>TVLC</strong> (Tomato Village Learning Center) - Operations cost</td>
<td>1,563</td>
</tr>
<tr>
<td><strong>WH</strong> (Wide Horizons) - Scholarship programme</td>
<td>22</td>
</tr>
<tr>
<td><strong>WH</strong> - Scholarship programme</td>
<td>330</td>
</tr>
<tr>
<td><strong>Yulinda</strong> - Intermediate Support for two children</td>
<td>863</td>
</tr>
<tr>
<td><strong>Personnel Costs</strong></td>
<td>30,187</td>
</tr>
<tr>
<td><strong>Project Travel Costs</strong></td>
<td>1,793</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>229,916</strong></td>
</tr>
</tbody>
</table>

The following projects are included for completeness and were live in 2018. Due to unique circumstances these projects were fully funded from the 2017 budget and so are not included in the Project Spending for 2018.

**KAKO** (Khmer Akphiwat Khmer Organization) - 4 secondary school scholarships
**KAKO** - 3 Preschools
**KAKO** - Administration Costs
**KAKO** - 60 Primary/secondary school scholarships
**KAKO** - Preschool Stung Preah Srok
**KAKO** - University scholarship Cheun-Hean
**KAKO** - Village libraries
**KJSRC** (Koung Jor Shan Refugee Camp) - Additional scholarships
Notes to the Budget

ACCOUNTING POLICIES
GOING CONCERN ASSUMPTION
The Financial statements have been prepared on the going concern assumption.

The Financial year comprises the dates from 1st January to 31st December.

Cash based accounting
The financial statements are prepared on a cash basis accounting method.

Transactions and positions in the balance sheet are in multiple foreign currencies.

Transactions in a foreign currency are exchanged at the date of the transaction.

Foreign exchange gains and losses resulting from transactions in a foreign currency are accounted in the profit and loss statement.

Monetary items in the balance sheet are exchanged on the balance sheet date, of 31st December 2018.

Payroll
Payroll costs are divided in three categories, Spent on Projects, Fundraising and Management and administration costs.

Exchange rates
The average exchange rate in 2018 was 1 THB = 0,02632 EUR. This rate is used for calculating net income over the year.

The exchange rate on 31 December 2018 was 1 THB = 0,02703 EUR. This rate is used for calculating total liabilities.
Notes to the Budget

FURTHER INFORMATION TO THE FINANCIAL STATEMENT
AS PER DECEMBER 2018

Board of Directors/Management
The 2018 Board of Directors consisted of six (6) total members.

- Sallo Polak | Chairman
- Rene Mendel | Treasurer
- Gerard Verberne | Secretary
- Catherine Keyl | Member
- Chuwong Supasitthumrong | Treasurer & Secretary
- Dr. Samai Sirithongthaworn | Member

Mr. Mendel, Mr. Verberne and Ms. Keyl are members of the Dutch board, and Khun Chuwong Supasitthumrong and Dr. Samai Sirithongthaworn are members of the Thai board. Mr. Sallo Polak is the chairman of both boards.

Furthermore, Sallo Polak is managing the daily activities of the organisation from the office in Chiang Mai, Thailand.

Annual board meeting
The 2018 Financial Audit report was discussed and approved by the Board on 29 June 2019.
Our Board

Chairman

Founder & Executive Director
Sallo Polak

Thai Board

Treasurer and Secretary
Chuwong Supasitthumrong

Board Member
Dr. Samai Sirithongthaworn

Dutch Board

Treasurer
René Mendel

Board Member
Catherine Keyl

Secretary
Gerard Verberne
Our Team

Founder & Executive Director
Sallo Polak

Associate Director
Lani Hollander

Projects Manager
Arusa
Panyakotkaew
(Noona)

Project Development Officer
Prawit
Wongpeng
(Terd)

Project Finance Coordinator
Acharree Hughes
(Mam)

Administrative Assistant
Sudarat
Khanpratham
(Mei)

Project Coordinator
Anupap Danpo
(Game)

Asst. Communications Officer
Kelsey Jensen

Finance & Accounting Officer
Nisa Nanakorn
(Pim)

Administrative Officer
Kanyarat
Pinyonitchakul
(Kan)

Communications Officer
Evan Thomsen
Active Volunteers for 2018

"We worked closely together with the PCF team to produce a video about their support for a refugee camp.

We are inspired by how PCF puts people first, in everything they do. People are never 'a case' to them. They work at the human level, focusing on real needs. 'Respect' is a key word to them. We admire their approach."

Annig Jacobs & Brice Godard, Permanent Volunteers, from the Netherlands and France

<table>
<thead>
<tr>
<th>Name</th>
<th>Nationality</th>
<th>Year Volunteered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adriëne Kranendonk</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Dick Stevens</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Damian Doyle</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Mark Kearns</td>
<td>Irish</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Stan Commissaris</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Annig Jacobs</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Brice Godard</td>
<td>French</td>
<td>2018</td>
</tr>
<tr>
<td>Thomas Hofmans</td>
<td>Dutch</td>
<td>2018</td>
</tr>
<tr>
<td>Lia Hofmans</td>
<td>Dutch</td>
<td>2018</td>
</tr>
<tr>
<td>William Persson</td>
<td>Swedish</td>
<td>2018</td>
</tr>
<tr>
<td>Kolsay Jenson</td>
<td>American</td>
<td>2018</td>
</tr>
</tbody>
</table>

"As a photographer, working with PCF is an eye opening, humbling and inspiring experience.

In the communities I've visited it is clear to me the impact this organization has in empowering people and supporting them towards a better and stronger future."

William Persson, PCF Volunteer in 2018, from Sweden
Our Sponsors

Perfect Homes
Nancy & Tony MANN
Brodtbeck Philanthropy Foundation

HMDH
ACT PROJECT
To Abolish Child Trafficking
Netherlands-Thai Chamber of Commerce

KING BAUDOIJN FOUNDATION
UNITED STATES
Kroncrv
Kiddy Colors

Ploum Lodder Princen
Duidelijk anders

The Crew
Learning Compass

Pradijk Bloem
"Lopena door bewustzijn"
Our Sponsors

- ASNONG
- HATRANS Logistic Services
- DATATOOLS
- stayinchiangmai
- LEGO Employees' Anniversary Grant
- SDC Verifier
- TGE Transnational Giving Europe
- On Set FINANCE
- Wij werken met e-Boekhouden.nl
- between borders
- BET
- 333TRAVEL
- Furore Werkplaats van de verbeelding
- J&H Verzekeringen
- VIDEOSCOPE
- Martijn Tervoort
- Jars of Clay Foundation
- 333TRAVEL
- 333TRAVEL
- 333TRAVEL