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Dear all,

The start of 2020 made it painfully clear that the people we focus on in our projects are the first and the hardest hit by economic crises. The relevance of our work has become even more apparent: It is evident that empowered communities are more resilient, more able to deal with setbacks and more likely to recover. In line with that, in 2019 we continued to give support to marginalised communities to help them to build their own future and put them in that position.

We acted with even more resolve on two of our principles:

- To focus on ‘hidden’ projects in remote areas that are not serviced by other organisations and that would otherwise not receive the help they need, e.g. the building of Pying Mong School in an almost inaccessible rural area in Burma.
- To reserve the funds for projects that train future change-makers, creating ripple effects that uplift many more than only the direct beneficiaries.

These are two crucial pillars of who we are as a foundation, and they define what we stand for.

What stood out for us in 2019? Well, first, we got past the seven-year itch. Are we surprised that we have come this far? To be honest, not really. While there have been difficult times, we worked hard to focus on what we do well and the approach that we take. What motivates us is what we achieve for the people we care for and the incredible support we receive from all those who believe in the way we do things.

This year we found more support from Thailand-based groups like the Classic Cars of Lanna, the Chiang Mai International Rotary Club, the Bangkok Patana school and from local businesses. We believe, for many reasons, that this is an important group and in 2020 we will be doing much more to engage with them.

"Empowered communities are more resilient, more able to deal with setbacks and more likely to recover."
Autumn 2019 saw me back in the Netherlands for the first time in four years. The goal, of course, was to create more awareness and interest in our work, but also to see if we could find sufficient funding to sustain our projects for longer than the usual one-year period. Apart from it being great to catch up with everyone, it was a successful trip, and I returned with the prospect of more involvement from sponsors in 2020.

With that perspective, plus the security of sufficient financial reserves, we could spend over €60,000 more on our essential projects than in the previous year, even though our income in 2019 was less than in 2018. This was anticipated and taken into account when making strategic decisions.

When I say ‘we’, I want to emphasise how grateful I am to our fantastic team. It is a delight to witness the commitment of my colleagues to improve the situation of the communities we serve.

Writing this now, in 2020, it is a bit unreal to look back and review the previous year and reflect on the confidence with which we started 2020, expecting that we would be able to expand the number of projects we could support.

But the support we received from old and new donors to help the most affected by the pandemic has been immense. This has fueled our confidence that we will be able to meet the new challenges and we remain optimistic but always diligent.

Our gratitude to you is heartfelt and we are always aware that it is you who makes all of this possible. We thank you for that.

Sallo Polak, Founder and Executive Director

"We got past the seven-year itch. Are we surprised that we have come this far? To be honest, not really"
Message from a Supporter

André Kuipers, MD, ESA astronaut

"Philanthropy Connections connects people and resources in a creative and efficient manner, thus enabling many individuals to work on their future in a safe and healthy environment.

This is extremely important, as the hope for a good future gives people wings. Education is therefore essential, not only for the wellbeing of the individual, but also for his or her community and - in fact - for our whole planet.

In my profession we always say that astronauts are standing on the shoulders of giants: alone, we achieve nothing but together, we reach for the stars!"
About PCF

At a Glance
Philanthropy Connections Foundation (PCF) is a Dutch and Thai-registered non-profit organisation with a project office in Chiang Mai, Thailand. Our mission is to help people in vulnerable situations create independent and dignified lives for themselves.

Since its inception in 2011, Philanthropy Connections has supported over 100 different projects in Thailand, Cambodia, and Burma in the fields of education, health care, child care, emergency relief, housing and displaced persons. We support many of these projects for more than a single year and, for some large projects, our support has been continuous.

Our success is made possible by a growing global network of supporters, volunteers and donors. Over the past eight years, we have had more than 89 volunteers from 23 different countries who have contributed their time and expertise, together with our staff in Chiang Mai, Thailand, in making an impact.

Our Approach
We built PCF on the premise that people and communities in vulnerable situations can create a more independent and dignified existence for themselves if they have access to the right support.

We believe that local organisations are ideally placed to provide this support, as they understand the issues that face their communities, they know the local culture, and they speak the local language. However, often local organisations do not have access to the external resources and funding they require to support their communities.

We take a bottom-up approach to project implementation. We do not have preconceived ideas on what the needs are in a community; instead we go to a village and listen. This enables us to provide the exact support that they need.

When selecting a project, we conduct a thorough investigation and due diligence process to ensure the local organisation meets the following criteria:

1. Has a presence within the community
2. Has expertise in the field
3. Works effectively and cost-efficiently
4. Will be a reliable partner to us
5. Offers high-quality service
6. Adheres to our policies on non-discrimination.

If the organisation proves to meet these criteria, we then work with them to find options and solutions to meet their needs. In most cases, we raise funds to support the projects of the organisations. But we also place and supervise volunteers, provide training and connect parties who offer complementary services.

To ensure the most effective use of our support, we continue to monitor and evaluate each project throughout the project cycle. We provide reports to the relevant sponsors at timely intervals and in the format required and communicate the developments and project progress via our newsletter, social media and website to keep everyone informed.

Mission
Our mission is to find, help, and empower people in need.
January
Blanche and Clara Boucher asked us “how can we make a difference?” and five months later they are making a huge difference to one disadvantaged student.

After watching Mol’s video they were inspired to raise funds at their own school in Bangkok for Mol’s scholarship. Thanks to these two sisters, Mol can work towards fulfilling her dreams.

February
Ernest Reypens, Classic Cars of Lanna member and frequent supporter, found another way to help us.

Over 30 members of Classic Cars of Lanna came together to relax, socialise and enjoy great food at Earn and Ernest Reypens’ house.

AND the group raised a grand total of 30,000 THB for Philanthropy Connections!

March
Once again Peter Brodtbeck visited one of the projects he supports that helps disadvantaged children get better chances in life.

This time he joined us on a long and tough 4 wheel drive journey to visit the Soblan school. Here he saw the innovative programme that teams up local and Thai government teachers to ensure that, together, the children from different ethnic backgrounds learn Thai.
April
Two of our scholarship students from Koung Jor Shan Refugee Camp (KJSRC) are now back in the camp helping others. Sai Num Khur, recently graduated, now teaches English.

And Sai Wijit, who impressed us enough to support him as a mature student, is now an English teacher and the Education Coordinator for all the children in KJSRC.

May
We want to help as many people as possible but we don’t ignore individual suffering.

So when, along with a loyal sponsor, we visited two of our projects and found a small girl who can hardly see but too poor to buy glasses; and a mother of 4 who fled from domestic violence, sick, without food or money, we stepped up.

June
After several visits to our office and to two of our projects Patrick of Stichting Wees and Broodjesservice.nl had decided they had found the right partner to sign up with.

The generous agreement raises a fixed amount from catering sales and their Christmas parcels, with the funds going to support the Baan Huay Hin Lad Nok Community School.
July

One year on, the school we built in a remote village in Burma proved so successful that Tony Mann decided to sponsor one more.

The original school added nine more students and the new school, in an even more remote place, will give 59 students access to education when their school opens in September.

August

On the 25th of August, Stig Vinck ‘did’ the gruelling Ironman 70.3 in 5 hours, 59 minutes and 16 seconds, beating his personal goal by 30 minutes.

His efforts in completing this triathlon of 1.9 km open water swimming, 90 km cycling and 21 km running, raised a total of 2.350 euros so far!

September

Two years ago we helped support our partner, Friends Without Borders, run a feasibility study of the needs of schools in remote, underserved and insecure communities in Karen State.

From that arose “School Power”, a project we now support that gives structured support for 53 teachers in 8 schools serving 650 students. Their first school year has just ended!
October

After four years away Sallo returned to the NL for a hectic five weeks to visit sponsors and raise awareness of PCF on the radio and TV.

Along with long-time supporter and board member Catherine Keyl, he appeared on Business Class, a tv programme the pilot for which Sallo worked on as a floor manager many years ago.

November

The open kitchen at Ban Nai Soi Community Learning Centre saw many unwelcome guests like rats and cockroaches, with teachers and students often ill.

But thanks to our sponsor, Stichting De Grootste Familie Helpt 42 students and 7 teachers now enjoy the improved hygiene and sanitation standards of a new kitchen AND use the new canteen as a mosquito-free homework room.

December

In the mountains in winter, temperatures reach well below 10C. The cold poses a real health problem, with many people living in poor conditions without heating in their badly insulated houses.

Clothes collected by the Chiang Mai International Rotary Club and distributed to communities we support, make a big difference in helping prepare people for the cold.
Active Projects

Burma

Thailand

Cambodia

5

11

6

Community development

Healthcare

Refugees

Infrastructure

Development

Childcare

Education

22 projects

**some projects fall into two project types**
Project Spotlight

Schools in Thailand’s rural areas have many students from disadvantaged ethnic minorities. These children grow up speaking only their ethnic languages in their families and communities but then attend Thai schools where they are taught in Thai. Their unfamiliarity with Thai makes it difficult (if not impossible) to keep up with their peers, continuing a process of being left behind that is hard to stop if not addressed at a young age.

The Foundation for Applied Linguistics (FAL) designed a brilliant, playful interactive language programme that not only educates children in their local language but, at the same time, teaches them Thai language skills. This dramatically increases their chances of finishing school, improving their integration in Thai society and obtaining gainful employment in the future.

We support this effective and innovative programme at four schools, providing for the modest salaries for the 22 local teachers and the costs for monitoring and support.

Results

Regular follow up visits to the schools have shown the students’ increased engagement, a love of reading, eagerness and confidence to express themselves, and tangible results in standardised examinations at an extent greater than both the provincial educational service and the national averages.

Just as important is that the parents of the students have noticed the positive effects, with the benefit that the parents are now more involved with the programme.

The ultimate aim of FAL is to convince the Ministry of Education to embrace their programme and fund it as part of the standard educational offering. Some progress has been made as positive talks with the relevant authorities have started, and some of the schools will begin the process of incorporation in the coming year.

You can see full details on the project on our website here >>> https://bit.ly/multi-lingual-ed
"Baan Huay Hin Lad Nok Community School, when I first heard the name, I thought it was quite unfamiliar. But the more I learned about this project, especially after a visit myself late last year, I found it more and more inspiring.

During my one-day visit there was a smiling friendly face on everyone I saw. The teacher walked us through the village telling us about the naturally grown herbs to use as a treatment to headache, stomach pain, and pointing out the nests they had built to collect the honey.

The children showed us their sword dance, a tradition of one of the Karen cultures. While other children read their books out loud to show us how eager they are to learn. And finally the parents on the school committees talked about the lessons that had been added to the curriculum that was related to their own culture."

"In all, what I see is a happy community where children do not have to be far away from the family in order to get education, AND while being very involved in supporting their own school."

Acharee Hughes
Project Finance Coordinator

Project Background
The Baan Huay Hin Lad Nok Community is a rural village in Chiang Rai province, northern Thailand. Like most rural communities, the nearest school is not close and so the village established their own local Community School. But like most informal community schools, support for the operating costs from the Thai government is difficult and sometimes impossible.

The school has always struggled financially, even relying on volunteer teachers for 2016-17, but has continued to provide quality education to happy, diligent, engaged students. We are determined to continue our support of the operating costs, salaries of the teachers and essential materials for the school.

You can see full details on the project on our website here >>>
## Finances

**Consolidated statement of financial activities for the year ended 31 December 2019**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount (EUR)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td></td>
</tr>
<tr>
<td>Income from Sponsors</td>
<td>215,537</td>
</tr>
<tr>
<td>Income from Funding</td>
<td>76,405</td>
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<tr>
<td><strong>TOTAL EXPENDITURE</strong></td>
<td>345,096</td>
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<tr>
<td>Spent on Projects</td>
<td>292,520</td>
</tr>
<tr>
<td>Travel and accommodation expenses</td>
<td>590</td>
</tr>
<tr>
<td>Information and publicity</td>
<td>-</td>
</tr>
<tr>
<td>Projects supported</td>
<td>267,696</td>
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<tr>
<td>Personnel costs</td>
<td>24,234</td>
</tr>
<tr>
<td>General expenses</td>
<td>84,8%</td>
</tr>
<tr>
<td>Expenditure as % of total expenditure</td>
<td></td>
</tr>
<tr>
<td>Expenses of own fundraising</td>
<td>16,034</td>
</tr>
<tr>
<td>Travel and accommodation expenses</td>
<td>-</td>
</tr>
<tr>
<td>Information and publicity</td>
<td>2,714</td>
</tr>
<tr>
<td>Personnel costs</td>
<td>13,320</td>
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<tr>
<td>General expenses</td>
<td>-</td>
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<tr>
<td>Expenditure as % of total expenditure</td>
<td>4,6%</td>
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<tr>
<td>Management &amp; Administration costs</td>
<td>36,542</td>
</tr>
<tr>
<td>Personnel costs</td>
<td>24,999</td>
</tr>
<tr>
<td>Various man. &amp; adm. costs</td>
<td>11,543</td>
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<tr>
<td>Expenditure as % of total expenditure</td>
<td>10,6%</td>
</tr>
<tr>
<td>Results*</td>
<td>-129,558</td>
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<tr>
<td>Extra Benefits</td>
<td>5,489</td>
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<tr>
<td>Result on exchange rate</td>
<td>-1,003</td>
</tr>
<tr>
<td>Funds brought forward</td>
<td>228,658</td>
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<tr>
<td><strong>Funds carried forward</strong></td>
<td>103,586</td>
</tr>
</tbody>
</table>

* see Notes To The Budget (page 20)
# Project Spending (in EUR)

<table>
<thead>
<tr>
<th>Organization</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BHHLNCS (Baan Huay Hin Lad Nok Community School)</strong> - Operational costs</td>
<td></td>
<td>10,957</td>
</tr>
<tr>
<td><strong>BNSCLC (Ban Nai Soi Community Learning Center)</strong> - Food &amp; Medicine</td>
<td></td>
<td>15,226</td>
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<tr>
<td><strong>BNSCLC</strong> - Activity stage construction</td>
<td></td>
<td>1,708</td>
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<tr>
<td><strong>BNSCLC</strong> - Kitchen construction</td>
<td></td>
<td>9,564</td>
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<tr>
<td><strong>FAL (Foundation for Applied Linguistics)</strong> - Salaries and support MTB-MLE project</td>
<td></td>
<td>41,957</td>
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<tr>
<td><strong>FCHG (Fortune Community Health Group)</strong> - Loi Sam Sip School</td>
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<td>4,829</td>
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<tr>
<td><strong>FWB (Friends Without Borders)</strong> - Capacity building for Karen teachers and schools</td>
<td></td>
<td>39,983</td>
</tr>
<tr>
<td><strong>IMPECT (Inter Mountain Peoples Education and Culture in Thailand Association)</strong> - Baan Pha Lai community school</td>
<td></td>
<td>31,123</td>
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<tr>
<td><strong>KAKO (Khmer Akphiwat Khmer Organization)</strong> - Full operational costs</td>
<td></td>
<td>22,756</td>
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<tr>
<td><strong>KAKO</strong> - 60 Scholarships</td>
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<td>7,710</td>
</tr>
<tr>
<td><strong>KAKO</strong> - Individual scholarship support</td>
<td></td>
<td>242</td>
</tr>
<tr>
<td><strong>KAKO</strong> - Preschools</td>
<td></td>
<td>18,829</td>
</tr>
<tr>
<td><strong>KAKO</strong> - University scholarship - Cheun Hean</td>
<td></td>
<td>1,799</td>
</tr>
<tr>
<td><strong>KAKO</strong> - Village libraries</td>
<td></td>
<td>8,944</td>
</tr>
<tr>
<td><strong>Kids Ark</strong> - Capacity building Red Lahu women</td>
<td></td>
<td>5,859</td>
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<tr>
<td><strong>KJSRC (Koung Jor Shan Refugee Camp)</strong> - Boarding house</td>
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<td>7,618</td>
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<tr>
<td><strong>KJSRC</strong> - Emergency food aid</td>
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<td>5,208</td>
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<tr>
<td><strong>KJSRC</strong> - Individual refugee family support</td>
<td></td>
<td>581</td>
</tr>
<tr>
<td><strong>KJSRC</strong> - Stipend English teachers</td>
<td></td>
<td>3,416</td>
</tr>
<tr>
<td><strong>KJSRC</strong> - Supplementary scholarships</td>
<td></td>
<td>1,367</td>
</tr>
<tr>
<td><strong>LWO (Lahu Women's Organisation)</strong> - New school construction</td>
<td></td>
<td>14,072</td>
</tr>
<tr>
<td><strong>MKK (Mehm Kan Kyi)</strong> - Intensive English and Career Bridging Program (IECBP)</td>
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<td>13,948</td>
</tr>
<tr>
<td>Personnel Costs</td>
<td></td>
<td>24,234</td>
</tr>
<tr>
<td>Project Travel Costs</td>
<td></td>
<td>590</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td>292,520</td>
</tr>
</tbody>
</table>
Notes to the Budget

ACCOUNTING POLICIES
GOING CONCERN ASSUMPTION
The Financial statements have been prepared on the going concern assumption.
The Financial year comprises the dates from 1st January to 31st December.

Cash based accounting
The financial statements are prepared on a cash basis accounting method.
Transactions and positions in the balance sheet are in multiple foreign currencies.
Transactions in a foreign currency are exchanged at the date of the transaction.
Foreign exchange gains and losses resulting from transactions in a foreign currency are accounted in the profit and loss statement.
Monetary items in the balance sheet are exchanged on the balance sheet date, of 31st December 2019.

Payroll
Payroll costs are divided in three categories, Spent on Projects, Fundraising, and Management and Administration costs.

Exchange rates
The average exchange rate in 2019 was 1 THB = 0.02847 EUR. This rate is used for calculating net income and total liabilities.
Notes to the Budget

FURTHER INFORMATION TO THE FINANCIAL STATEMENT AS PER DECEMBER 2019

Results

We received several large donations in 2018 which in agreement with the donors we held over until 2019, thus greatly increasing our reserves for 2018. This year we drew down on these carried forward funds bringing our reserves more in line with previous years' average.

Board of Directors/Management

The 2019 Board of Directors consisted of six (6) total members.

- Sallo Polak | Chairman
- Rene Mendel | Treasurer
- Gerard Verberne | Secretary
- Catherine Keyl | Member
- Chuwong Supasitthumrong | Treasurer & Secretary
- Dr. Samai Sirithongthaworn | Member

Mr. Mendel, Mr. Verberne and Ms. Keyl are members of the Dutch board, and Khun Chuwong Supasitthumrong and Dr. Samai Sirithongthaworn are members of the Thai board. Mr. Sallo Polak is the chairman of both boards.

Furthermore, Sallo Polak is managing the daily activities of the organisation from the office in Chiang Mai, Thailand.

Annual board meeting

The 2019 Financial Audit report was discussed and approved by the Board on 27th June 2020.
Our Board

Chairman

Founder & Executive Director
Sallo Polak

Thai Board

Treasurer and Secretary
Chuwong Supasitthumrong

Board Member
Dr. Samai Sirithongthaworn

Dutch Board

Treasurer
René Mendel

Board Member
Catherine Keyl

Secretary
Gerard Verberne
Our Team

Founder & Executive Director
Sallo Polak

Project Coordinator
Anupap Danpo
(Game)

Project Finance Coordinator
Acharee Hughes
(Mam)

Administrative Officer
Kanyarat
Pinyonitchakul
(Kan)

Finance & Accounting Officer
Nisa Nanakorn
(Pim)

Communications Officer
Marit Lamers

Communications Officer
Noor Ali

Communications Officer
Jacob Money

Communications Officer
Acharee Hughes
(Mam)
Active Volunteers for 2019

"We came to know PCF through our mutual friend. She worked with them and she was impressed with their dedication and commitment to helping people in need.

When we met Sallo in person and after we spoke to several of his friends we saw that PCF and Sallo are a worthy case to work for. We decided to start organizing events to do fundraising for PCF. The first two events were a success and we are very happy to make contributions to this worthy cause."

Ami Utji and Jorn Veenstra, sponsors and volunteers from the USA

<table>
<thead>
<tr>
<th>Name</th>
<th>Nationality</th>
<th>Year Volunteered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joanne Nihom</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Dick Stevens</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Damian Doyle</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Mark Kearns</td>
<td>Irish</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Stan Commissaris</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Annig Jacobs</td>
<td>Dutch</td>
<td>Permanent Volunteer</td>
</tr>
<tr>
<td>Brice Godard</td>
<td>French</td>
<td>2018</td>
</tr>
<tr>
<td>Ami Utji and Jorn Veenstra</td>
<td>America</td>
<td>2018 volunteers and sponsors</td>
</tr>
<tr>
<td>William Persson</td>
<td>Swedish</td>
<td>2018</td>
</tr>
<tr>
<td>Marit Lamers</td>
<td>Dutch</td>
<td>2019 Internship</td>
</tr>
<tr>
<td>Marcin Piotrowski</td>
<td>Polish</td>
<td>2019</td>
</tr>
<tr>
<td>Jan Pool</td>
<td>Dutch</td>
<td>2019</td>
</tr>
<tr>
<td>Anna Pierrot</td>
<td>French</td>
<td>2019</td>
</tr>
</tbody>
</table>

"During my internship with PCF I got to discover the organisation’s unique and personal approach. By negotiating and communicating with local organisations, PCF anticipates on the knowledge that these grassroots have.

During project visits I personally witnessed the effectiveness of PCF’s support, since it provides locals with stepping stones which they can use to build on the independency they aim to pursue. Knowing that this organisation really makes a change definitely made my internship worthwhile. I will continue sharing PCF’s story wherever I go."

Marit Lamers, intern and volunteer in 2019 from the Netherlands
Message from a Sponsor

Jacqueline Duijvestijn and Jacques de Vogel, Owners Horeca Meubilair Den Haag

"PCF is always very happy to receive our donations... and that does feel uncomfortable.

We spend more in restaurants in a week than we donate to PCF in a month. It is such a small effort and honestly has no impact at all on our lives, and so we always find that sincere happiness a bit ... uncomfortable.

PCF does a fantastic job - really, your euro is not just worth 2,50 'guilders' - PCF will make ten out of your one euro! But I know, why bother about the fate of others so far away? We may have been born in the Netherlands and honestly, that is a privilege, but we feel above all a citizen of the world.

For us everyone is equal and, where the need is greatest, we should help.

Therefore, we help PCF a bit, giving Sallo and his team more time to help people - they are really good at it but unfortunately one of Sallo's tasks is also raising funds. Now if we all transferred a small amount to the running of PCF, 1 euro per month is a fantastic amount...

Well, we just wanted to say, think about it. What Sallo and his team do, you and we really do not want to do. Let's be happy that this kind of person exists and let's help PCF a little bit."
Our Sponsors

Nancy & Tony MANN

brodtbeck philanthropy FOUNDATION

Wierda en Partners Vermogensbeheer

HORECA- & PROJECTMEUBILAIR

STICHTING WEES

Good-Gift

Duidelijk in beeld

VideoScope.nl

Netherlands-Thai Chamber of Commerce

HATRANS LOGISTIC SERVICES

Learning Compass

Bangkok Patana School
The British International School in Thailand
Established 1957

Jars of Clay foundation

LODEWIJK COLLEGE
Our Sponsors

- stayinchiangmai
- Perfect Homes
- Act Project
- ZI-ARGUS
- starwork
- LEGO Employees’ Anniversary Grant
- KING BAUDOUIN FOUNDATION UNITED STATES
- kroncrv
- KIDDY COLORS
- Ploum Lodder Princen
- Duidelijk anders
- DATATOOLS
- TGE Transnational Giving Europe
- Furore
- Martijn Tervoort
- Between Borders Burma Shan Hilfe